



EASTERN SHORE RESORT RENTAL REGIONAL OFFICE

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LONG & FOSTER REAL ESTATE, INC.
PROSPERITY MORTGAGE COMPANY
MID-STATES TITLE INSURANCE AGENCY, INC.
LONG & FOSTER INSURANCE AGENCY, INC.

EXECUTIVE OFFICES
11351 Random Hills Road
Fairfax, Virginia 22030
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September 2005

Dear Plaza Owner:

We are absolutely delighted to have been selected as your on-site rental and sales company effective October 1, 2005. You have our commitment to work with you in enhancing your "home at the beach".

We realize that you are justifiably proud to own a unit in The Plaza Condominium, a building recognized as the premier oceanfront condominium in Ocean City. Your Board of Directors and on-site management team reflect your commitment to the care and up-keep of your property.

Long & Foster Real Estate, Inc. founded in 1968 has grown to become the largest independent real estate company in the Mid-Atlantic region with 52.4 billion in sales volume in 2004. With over 223 offices and 15,112 REALTORS associated with our firm we continue to strengthen our presence in the real estate market working, as Wes states, "with integrity and customer satisfaction".

We look forward to meeting each of you at the annual meeting October 8th and request that you join us at the Monkey Bar following the meeting for light refreshments.

Again we are excited to be a part of The Plaza family!

Sincerely,

Jim Waggoner CRB, CRS, GRI
Vice President
Resort Rental Division

cc: Mr. Wes Foster, Jr. Chairman of the Board
Mrs. Brenda Shiplett, President Long & Foster Companies
Mr. Mark Holloway, Vice President Eastern Shore Regional Manager

Prestige Partners

BON AIR TITLE • BRENNAN TITLE • FOUNTAINHEAD TITLE • LONG & FOSTER HARBOR TITLE
LONG & FOSTER SETTLEMENT SERVICES • MBH SETTLEMENT GROUP
RGS TITLE • TRUMP & TRUMP, L.C. • UNIVERSAL TITLE/UT SETTLEMENTS

